

Siemens (SIEM) - REDUCE

Q4FY25 (Sept end) Result Update

Current Market Price (CMP) Rs.3,196	Fair Value (FV) Rs.2,950
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Rationale:

- Siemens’ results and analyst meet bring out growth investments and their benefits happening within the select parts portfolio, with a lag.
- The dependency remains high on the parent (for imports) and on unlisted entities (for solutions), especially for the Digital Industries business.
- This limits scope of margin expansion & enhances risks in valuation of the businesses that the parent considers exiting from (such as LV motors).
- The key miss was concentrated in the Digital Industries business.
- We roll forward to 45X December 2027E EPS-based FV of Rs2950. (EPS: Earnings Per Share)

👍 Positives:

- Revenue beat on account of SI (Smart Infrastructure) and Mobility segments
- Catching up in growth initiatives in the mobility and smart infrastructure.
- Shift toward solution-focused approach in Smart Infrastructure business is noteworthy.
- Order inflows for the key Digital Industries and Smart Infrastructure were ~10% higher than revenues.

👎 Negatives:

- Weak margin led to a 4% miss in EBITDA adjusted for demerger expenses.
- The year gone by saw adjusted PBT (adjusted for demerger expenses and gain on sale of property) decline 2% yoy.
- DI remains the weak link on value addition, unlikely to see capex for localization.
- Sharp increase in working capital of Rs1800cr versus Rs1300cr of incremental sales has been attributed in large part to the mobility segment.

(EBITDA: Earnings before Interest, tax, Depreciation and Amortization, PBT: Profit Before Tax, DI Digital Industries)



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: shrikant.chouhan@kotak.com). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

- BUY

– We expect the stock to deliver more than 15% returns over the next 12 months
- ADD

– We expect the stock to deliver 5% - 15% returns over the next 12 months
- REDUCE

– We expect the stock to deliver -5% - +5% returns over the next 12 months
- SELL

– We expect the stock to deliver < -5% returns over the next 12 months
- NR

– **Not Rated.** Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- SUBSCRIBE

– We advise investor to subscribe to the IPO.
- RS

– **Rating Suspended.** Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
- NA

– **Not Available or Not Applicable.** The information is not available for display or is not applicable
- NM

– **Not Meaningful.** The information is not meaningful and is therefore excluded.
- NOTE

– Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

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