

Bayer Cropscience (BYRCS) - ADD

Company Update

Current Market Price (CMP) Rs.4,608	Fair Value (FV) Rs.5,100
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Rationale:

- We attended Bayer’s analyst meet on Tuesday afternoon.
- For the first time ever, management offered revenue and margin guidance from a 3–5-year perspective.
- Revenue guidance is broadly consistent with our expectations, and although margin recovery guidance is lower, it may be somewhat conservative.
- There is a 2% increase in FY26E EPS to Rs147.7 but 1-3% cuts in FY27E-28E EPS.
- We continue to value the stock using a 25X forward P/E.
- Modest revisions to estimates & lower FV to Rs5,100 (from Rs5,220); retain ADD.

👍 Positives:

- Management guided to high-single to low-double-digit revenue growth with at least 100 bps PBT margin expansion over next 2–3 years versus the depressed FY25 base.
- Sales of corn hybrids are seen doubling over that timeframe.
- An improved pipeline of new product launches which should help defend profitability.
- Margin recovery is expected to be driven by input cost reduction, normalization of one-time charges and operating leverage.

👎 Negatives:

- FY26 revenue growth to fall short of medium-term guidance range.
- Excessive rainfall during Q2FY26 impacted crop protection sales and near-term caution in channel placement could impact Q3FY26 revenues.
- Year-to-year growth visibility remains limited, margin guidance may be below expectations, and recent pressure on corn prices is a risk.

(EPS – Earnings Per Share; P/E – Price-to-Earnings ratio; PBT – Profit Before Tax)



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: shrikant.chouhan@kotak.com). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

BUY	–	We expect the stock to deliver more than 15% returns over the next 12 months
ADD	–	We expect the stock to deliver 5% - 15% returns over the next 12 months
REDUCE	–	We expect the stock to deliver -5% - +5% returns over the next 12 months
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NR	–	Not Rated. Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
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NA	–	Not Available or Not Applicable. The information is not available for display or is not applicable
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NOTE	–	Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

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