

## LIC (LICI) - BUY

### Q2FY26 Result Update

|                                             |                                    |
|---------------------------------------------|------------------------------------|
| Current Market Price (CMP)<br><b>Rs.896</b> | Fair Value (FV)<br><b>Rs.1,275</b> |
|---------------------------------------------|------------------------------------|

### Rationale:

- LIC continued to expand its margins, while individual APE (Annualized premium equivalent) was marred by a high-base.
- 2HFY26E APE base turns favorable, though the GST impact and hedging may put pressure on margins hereon.
- Embedded value (EV) growth was a tad lower than expectations, tempered by debt market movements.
- Retain BUY with a Fair Value of Rs1,275.

### 👍 Positives:

- Value of new business (VNB) margins expanded 147 bps yoy to 19% in Q2FY26 for LIC.
- LIC reported a strong 32% yoy growth in PAT to Rs10,100 cr in Q2FY26.
- Cost ratios declined ~200 bps yoy, likely driven by operational efficiencies.
- Rise in share of non-par savings to 8.8% in Q2FY26 and 8.4% in FY25 from 6.7% in FY24 and 0.9% in FY23.
- The premium growth in bancassurance and alternate channels was strong at 67% in Q2FY26.

### 👎 Negatives:

- LIC reported yoy flat APE of Rs16,400 cr in Q2FY26.
- The share of agency has declined to 92%, down 300 bps yoy.
- LIC reported a sharp decline in 13th to 49th month persistency (down 87-263 bps yoy).



The content of this document has been derived from KIE research report. Kotak's PCG Research has summarized the report (Research Team: [shrikant.chouhan@kotak.com](mailto:shrikant.chouhan@kotak.com)). Readers who wish to access the complete report are kindly requested to contact their respective Relationship Manager. Further, the recipient of this material should take their own professional advice before investing.

Holding Period: 12 months

RATING SCALE (PRIVATE CLIENT GROUP)

Definitions of ratings

|           |   |                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-----------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| BUY       | – | We expect the stock to deliver more than 15% returns over the next 12 months                                                                                                                                                                                                                                                                                                                                                      |
| ADD       | – | We expect the stock to deliver 5% - 15% returns over the next 12 months                                                                                                                                                                                                                                                                                                                                                           |
| REDUCE    | – | We expect the stock to deliver -5% - +5% returns over the next 12 months                                                                                                                                                                                                                                                                                                                                                          |
| SELL      | – | We expect the stock to deliver < -5% returns over the next 12 months                                                                                                                                                                                                                                                                                                                                                              |
| NR        | – | <b>Not Rated.</b> Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.                                                                                                                                                                                                                                                                          |
| SUBSCRIBE | – | We advise investor to subscribe to the IPO.                                                                                                                                                                                                                                                                                                                                                                                       |
| RS        | – | <b>Rating Suspended.</b> Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon. |
| NA        | – | <b>Not Available or Not Applicable.</b> The information is not available for display or is not applicable                                                                                                                                                                                                                                                                                                                         |
| NM        | – | <b>Not Meaningful.</b> The information is not meaningful and is therefore excluded.                                                                                                                                                                                                                                                                                                                                               |
| NOTE      | – | Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.                                                                                                                                                                                                                                                                                                                 |

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